



2022 ANNUAL REPORT

GOODSOIL PARTNERS MALAWI



This Annual Report provides an overview of the work of Good Soil Partners Malawi, from January 2022 to December 2022

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MESSAGE FROM THE COUNTRY MANAGER

Wambula Saka



Jesus said, "Still other seed fell on good soil, where it produced a crop—a hundred, sixty or thirty times what was sown" Matthew 13:8 NIV. As I read this Bible verse I am reminded that our purpose, our reason for being, is to serve and be that Good Soil where you add tremendous value to others, where you are more productive & fruitful, where most importantly you are touching lives. As I write, I am convinced beyond reasonable doubt that we started a good process supporting & activating young men & women's destinies. Good Soil Partners has faithfully continued to serve the youths of Malawi. 2022 will be our historical year, where for the first time since the organization started its operations in Malawi, we launched a number of programs engaging the general public, as such Good Soil Partners directly supported 488 (267 girls) youths through various interventions ranging from Leadership Orientation sessions, Education scholarship, Biblical Entrepreneurship Training, Awarding outstanding learners in academic achievements.

Being our first year of engaging the general public in our programs, I particularly recognize the efforts of our staff throughout 2022. They have readily adapted to new ways of working and now they know what it is demanded of us. I am confident that we are well placed to fulfill current demands and emerge stronger – ready to bring the hope of a better future to even more youths. I am truly grateful to USA Board members as led by our President Mr Steven Chartier, we have been receiving the much needed support ranging from Finance, Capacity building opportunities and many more. I am also grateful to everyone who has supported us in 2022, and to our Heavenly Father who continues to provide for us.

As I look back over the years I feel humbled and privileged to have been involved with this amazing organization and to work with such a wonderful group of people from USA & Malawi, I have great confidence in the Team and indeed the wider Good Soil Partners USA and I am delighted to continue working with Good Soil Partners as we are geared towards transforming lives, stories & generations for young men & women in Africa, Above all I trust almighty God that he will be with us and give us the much-needed wisdom, strength, and directions in the next financial year and beyond.





GSP SUMMARY OF MILESTONE

Output Performance Description

GAME MEMBERSHIP PLAN	MALE	FEMALE	TOTAL
Nº of Entrepreneurs & Leaders on GAME Membership	5	4	9
Nº of Entrepreneurs & Leaders utilizing RightNow Media	5	4	9
SUSTAINABLE CHURCH INITIATIVE (SCI)	MALE	FEMALE	TOTAL
Nº of Pastors & Leaders trained in SCI	25	8	23
Nº of Pastors & Leaders who were oriented in SCI	97	15	112
Nº of Churches engaged in SCI			20
BIBLICAL ENTREPRENEURSHIP PROGRAM	MALE	FEMALE	TOTAL
Nº of people who completed the BE training	12	1	13
Nº of people coached in BE	6	1	7
Nº of people who participated in Business Workshop	2	2	4
LEADERSHIP PROGRAM	MALE	FEMALE	TOTAL
Nº of people trained in Leadership Masterminds.	6	3	9
Nº of staff certified in Leadership (under John Maxwell Program based in US)	2	2	4
Nº of people who attended Corporate Leadership Conferences	5	5	10
Nº of youths who participated in Leadership Orientations	40	20	40

IDENTITY AND DESTINY	MALE	FEMALE	TOTAL
Nº of people who participated in I & D training program	5	2	7
EDUCATION SCHOLARSHIP PROGRAM	MALE	FEMALE	TOTAL
Nº of College Students supported with Education Scholarship	14	18	22
Nº of Secondary Students supported with Education Scholarship	4	13	17
Nº of College Students who attended GSP Summit	13	8	21
Nº of Secondary Students who attended GSP Summit	4	6	10
LOVE YOUR NEIGHBOUR COMMUNITY OUTREACH	MALE	FEMALE	TOTAL
Nº of learners awarded for outstanding academic performance	18	19	37
Nº of Love Your Neighbour Events held in the financial year			1
PUBLIC LECTURES	MALE	FEMALE	TOTAL
Nº of Universities and Colleges who hosted GSP Public Lectures			5
Nº of College Students who attended GSP Public Lectures	157	192	350
PARTNERSHIPS ESTABLISHED	TOTAL	FUNDING	TOTAL
Nº of Organizations & Institutions & that engaged GSP for capacity building.	2	Funds generated within Malawi	MK2,065,000.00
Nº of Strategic Partnership engagements formulated	5	Funds supporting operations from US	MK193,455,963.75
Nº of Strategic Partnership on Internship Program	5	Funds supporting projects operations from US	MK340,522,631.45
CONSTRUCTION PROJECTS	TOTAL		
Nº of Building projects constructed at the GSP site	1		
Nº of access roads upgraded at GSP land site	1		

BIBLICAL ENTREPRENEURSHIP CERTIFICATION PROGRAM



In the photo former BE participants posing with the GSP Staff Members, Wambula, Theodora & Elton after their graduation ceremony.

Achieving economic growth and running a business in Africa has been some of the most daunting challenges in the last several decades. Since the 1980s, growth on the continent had been elusive, with economic stagnation and retardation becoming the defining characteristics for most African countries. It is estimated that over 90% of business people in Africa start its operation without the necessary knowledge & skills on business governance hence recording high percentage rate on business failure. It is against this background that Good Soil Partners successfully launched Biblical Entrepreneurship Certification Training program. The training was held at Malawi Institute of Management and the cohort comprised 10 participants of which 9 were male and 1 female entrepreneur. The training had three main objectives including; helping entrepreneurs align their faith & vision with their calling, building sustainable and generational enterprises in the marketplace and to help reduce unemployment rate among the youths in Malawi.

Intentionally, part of the training is to inspire entrepreneurs and we organized a panel discussion which was facilitated by experienced business people. During the training, entrepreneurs were drilled in principles of biblical entrepreneurship (foundations of entrepreneurship), practices of biblical entrepreneurship and kingdom business planning (business plan development). Following the completion of the actual training, all entrepreneurs were assigned to a coach and held three coaching sessions before they were fully certified.



The photo above shows the first cohort of the Biblical Entrepreneurship training.
Photo credit Precious Saidi.

BE Training
Session in progress



“

This program taught me lifetime lessons on how to operate a business the God's way. For example, the training has sharpened my business skills and how I conduct my business transactions. Specifically, one of the principles that I attained through this training is that of "Business Planning" Many entrepreneurs including myself fall into the trap of starting a business without proper planning, hence increasing chances of failure. The second invaluable principle I learned is that of "conducting market research" because the market is so dynamic, hence research is very important to business prosperity, I have learnt that before launching any business, one must do a thorough research because in business there are ups and downs that one must navigate and that can only be understood if there is proper market research. Finally, I also learned to integrate my faith into my business. Throughout the training, facilitators kept stressing the book of Isaiah 48:17 which say, "I am the Lord who teaches you to profit", hence as believers we must learn to align our skills, gifts, vision, with our faith and fully trust the Lord.

- Wisdom Mukhito

”



BUSINESS SPUR

The Business Spur is a free online program which features Entrepreneurs and Business Gurus who are making strides in different entrepreneurial and leadership industries. One thing we know about the Business Spur is that it has built a community everyone can be a part of and freely learn new ideas and concepts, as it has also been freely given. What is crucial is that knowledge in business governance is being shared and Good soil partners is adding enormous value to business people.

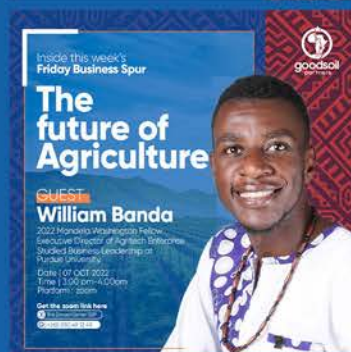




Photo shows one of the Strategic Plan Sessions in progress.

Steve Chartier, who is the President of GSP in US, supported the Malawi team on reflection strategic goals. Outlining Key Performance Indicators (KPI), and categorizing the goal percentage in terms of High Effort (HE) and High Impact (HI). These goals among others includes;

(Financial Centered Goal) To become 25% Self-Sustainable- 52%HE/HI

KPI 1	To have 500 GAME Memberships
KPI 2	To have 5 Churches engaged with SCI
KPI 3	To have 144 Paid BE Participants
KPI 4	To have 108 BE participants being Coached
KPI 5	To have 100 Participants in Leadership Masterminds
KPI 6	To have 120 I&D Paid Participants
KPI 7	To hold 12 (2-4 hour) Business Workshops
KPI 8	To hold 4 Corporate Leadership Conferences

(Client Centered Goal) To receive a 4.5* or better on all surveys- 19% HE/HI

KPI 1	Receive 200 Feedback Surveys from Participants
KPI 2	Deliver 5 Star Customer Satisfaction Service

(Employee Centered Goal) To receive a 4.5* or better on Productivity Surveys- 0% HE/HI

KPI 1	Receive 4 Feedback Surveys from Employees (Quarterly)
KPI 2	Deliver 5 Star Employee Satisfaction

(Operations Centered Goal) To Officially Open The Dream Center -53% HE/HI

KPI 1	Operation of offices & Programs being held on-site
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(Community Centered Goal) To Launch 3 New Programs - 67% HE/Hi

KPI 1	To have 1 Love Your Neighbor Event
KPI 2	To Open a Career Center / Job Placement Office in Dream Center
KPI 3	To Build 100 Youth Leaders

LEADING SUSTAINABLE CHURCH TRAINING PROGRAM



GSP embraced a new program, called Sustainable Church Initiative. The program aims at equipping church leaders with skills on how to lead churches that are spiritually vibrant, financially viable, impacting culture until Jesus comes. The program covers four major topics namely:

- ♦ Strategic plan
- ♦ Building a marketing place ministry
- ♦ Financial stewardship
- ♦ Sustainable strategies

GSP launched the first training in August 2022 at the International Christian Assembly in Lilongwe. GSP was honoured to be joined by renowned bible school lecturer, Rev. Joseph Muyangata from Zimbabwe and also Pastor Cornelius Nselema who joined the organization's team of facilitators. The program drew the participation of 9 (01Female) leaders and pastors. After the training, the leaders expressed an interest in strategic plan development. Then the second training was done in September, 2022, Good Soil partners organised this training in collaboration with the Zomba Theological University. 25 (03 Ladies) pastors and leaders from different churches participated and the Venue was Zomba Theological University.

Leaders were equipped with knowledge and practical skills in Strategic planning. It is encouraging to report that 3 church leaders who attended the training have implemented the ideas of sustainable church within their respective churches, yet some have transferred the knowledge acquired during the training to their respective church members.



Beatrice Nasiyaya receiving her certificate after completing the Sustainable Church Training Program.

“

***“ I would like to thank
Good Soil Partners for organizing
Sustainable Church Training program.***

***I have attended a lot of trainings &
workshops but none of them can compare to
the feeling and excitement that I have been around
Good Soil Partners team.***

***I have committed to
returning to GSP once they organize
another training. I am going back
equipped & challenged.***

***Its unfortunate that I was the only
lady but I feel empowered and I would like to
encourage churches to send female leaders to
participate in these wonderful capacity-building
initiatives that bring new ways
discouraging us from the old ways
that need to be upgraded ”***

.....
Beatrice Nasiyaya

SUSTAINABLE CHURCH ORIENTATION



The photo shows Elton Chingapa during one of the Sustainable Church Initiatives orientation training at Mponela Baptist Church. Photo Credit Precious Saidi.

On 6th October 2022, Good Soil Partners was invited to deliver a one-day sustainable church orientation session at a pastoral fraternal gathering of Mponela in Dowa district. This orientation was attended by church leaders from all denominations including the Anglican Church of Malawi, Baptist Church, Church of Christ and other Pentecostal Churches from Dowa district.

Good Soil Partners assigned Team Leader – Elton Chingapa to facilitate the orientation. During this session, leaders were introduced to the strategic plan and the entire concept of Sustainable Church Initiatives (SCI) and how it is important especially currently where the church is facing various challenges particularly to do with finances and leadership. At the end of the session, the Anglican Church of Mponela made a proposal to Good Soil Partners to facilitate a strategic plan training for their church in the 2023 financial year. In conclusion, a similar orientation session was held on the 12th of October at Hope of Glory Church in area 36 Lilongwe where 20 church leaders were oriented on Sustainable Church Initiative (SCI)

GSP ADDITIONAL STAFF IN 2022



As the organization expands, there is always a need to fill the gaps that are so visibly seen in order to sustain the organization's growth. This year Good Soil Partners was honored to add to its team, Precious Saidi who is now the Social Media Specialist and Chifuniro Kandaya who is the Programs Manager. These two make sure that the organization is always fully operational in running its trainings and events as well as making sure that GSP is visible to the public's eye.



Chifuniro Kandaya
Programs Manager



Precious Saidi
Social Media Specialist

We also added 04 Interns (02 Males & 02 Ladies), in order to support sales and Marketing of Goodsoil Partners training programs.



GSP CAPACITY BUILDING TRAINING PROGRAM FOR STAFF

The bridge between the vision of the organization and its realization is its people. Capable people will make dreams come true. It is from this background that Good Soil Partners strategically enrolled its programs team into the Maxwell Leadership Certification program with the objective of captivating leadership training and coaching skills. Some areas of specialization were:

- ◆ Developing and coordinating a coaching program
- ◆ Facilitating a mastermind program
- ◆ Teaching and training leadership programs
- ◆ Communicating and connecting with the audience.
- ◆ Speaking business

The training also covered a series of leadership topics. Apart from being certified, the Chief Operations (Wambula saka & Programs Manager (Chifuniro Kandaya) were exposed to different methodologies of delivering leadership content through the network of other participants. After the certification, GSP is more credible and eligible to organize and facilitate leadership and entrepreneurship training and coaching programs both at community and corporate level.



WORLD RELIEF ENGAGES GOOD SOIL PARTNERS ON LEADERSHIP CAPACITY BUILDING



Good Soil Partners was engaged by World Relief – Malawi to provide Leadership capacity building. The exercise started with needs assessment and was followed by a five days workshop with focus in the areas below:

- ◆ Readiness to receive external funds & Investment readiness
- ◆ Community engagement in resource mobilization strategies
- ◆ Winning trust of donors and investors
- ◆ Theory of change & Due diligence
- ◆ Effective Leadership & Proposal writing



The outcome of the workshop is that World Relief has asked GSP for support in other leadership capacity building activities



“ Thank you for the brilliant work.
I am thrilled that you have made the greatest
progress to equip our 10 leaders at Thandizo Center
with excellent leadership and practical resource
mobilization skills.

We're looking forward to consider
your recommendations so that
together we can grow in becoming
better leaders ”

John Jimu | Project Coordinator
World Relief



GOOD SOIL PARTNERS CONDUCTED BUSINESS WORKSHOP

The theme for the workshop was Financial & Accounting Basics for Business Owners Who Wants to Build Profitable Enterprises. The main objective of this workshop was to equip entrepreneurs with skills on how they can efficiently manage business finances and how they can manage and eliminate data.



Business Workshop
in Session

“ Before this training, my business finances were all over the place. As a matter of fact, I had not established financial systems to the extent that I was not aware whether I had made a profit or a loss at the end of the day. However, after this training, I will be able to implement what I have acquired. I believe I have gained invaluable knowledge in tracking my money and how to build profit and loss statement. One major takeaway I learned was on accounts receivables and accounts payables and I think I have been a victim of this issue where I would previously provide fumigation services to a client, but he does not pay me right away affecting my business growth in the long run.



Frackson Kamtsalira | Founder and Managing Director
– **City Pest Control**

GOOD SOIL PARTNERS CONDUCTED LEADERSHIP MASTERMIND & STRATEGIC PLANNING ORIENTATION SESSION



We conducted orientation sessions for the leaders from Youths for Environment and Sustainable Development. The aim was to give them an overview of what Good Soil Partners is able to do in areas of Corporate Leadership & Strategic Planning. The leaders were challenged on insights that was provided and promised to engage us on a tailor made Leadership Mastermind and strategic Planning sessions.



Leadership Mastermind & Strategic planning orientation session in progress
Photo credit Precious Saidi.



GSP Staff poses for a photo with some of the outstanding students & their teachers.

Mark 12:31 clearly expresses, "You shall love your neighbor as yourself. For there is no other commandment greater than these." Truly indeed our role in society is to show love, appreciation and support to those around us and this year Good Soil Partners made the initiative to show love and appreciation to its neighboring community, Nkhukwa. GSP recognized and awarded the best performing students at Nkhukwa Primary School. During the event, Good Soil Partners delegation awarded the best performing scholar from standard one to standard 8. Throughout the grades, best performing scholars received school supplies which included; writing materials (notebooks and writing pens) and a Good Soil Partners T-shirt. The event took place on the final day of school term and saw a number of pupils perform various activities including poem recital, traditional dances and speeches.

The team Leader, Elton Chingapa gave a keynote speech encouraging the leaders on the importance of education and how-to be academically successful. The community Leadership through senior chief Nkhukwa, commended Good Soil Partners initiatives within the community and asked the delegation to continue with the great works and consider other areas that need help come next year.



“

I am so excited that this term I've got the first position and so thankful to Goodsoil Partners for giving me these prizes, I have recieved three exercize books (hardcovers) and two pens. My career is to become the President of Malawi and for me to achieve that I am working hard.”

- Mayamiko Hawadi

GSP SCHOLARSHIP AWARD CEREMONY

The National Council for Higher Education's harmonized selection report of 2018 observed that less than 30% of those who qualify to be enrolled in universities have access to higher education. The high cost of higher education limits accesses for the needy and vulnerable students. These are not fully assisted because, in part, the higher education loan scheme has some inefficiencies and The Malawi National Education Investment Sector Plan 2020 -2030, recognize the need to improve access of students to higher education. As such in order to complement the government's efforts in improving education access for all deserving students, Good Soil Partners, presented a grant of 27 million kwacha to 25 (8 Female) students from various public and private universities.

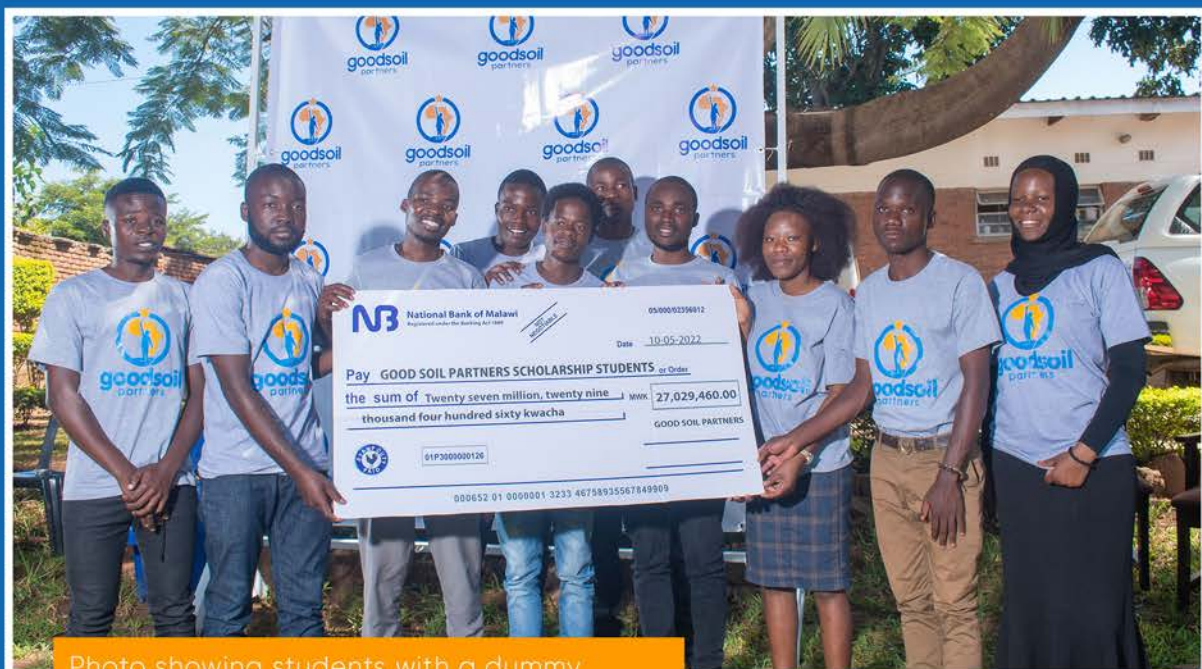


Photo showing students with a dummy cheque worth 27 Million Kwacha

He said though the government has given loans to over 21000 students, it is far from reaching every needy student in the tertiary institutionst " We are calling different stakeholders to learn from Good Soil Partners in supporting Malawian youths who are our future leaders. Lets join the government in making sure that no one is denied his or her right to education due to lack of support' Eneya explained.

Needy learners get K27m university scholarships

CLEMENT CHINOKO
STAFF WRITER

Good Soil Partners has awarded K27 million worth of scholarships to 25 needy university students from Traditional Authority Tsabango in Lilongwe.

The funds will cater for fees for the students enrolled in private and public universities.

The non-governmental organisation (NGO) also donated laptops to the students.

Speaking on Wednesday during the function in Lilongwe, the organisations's chief operations officer Wambula Saka said they wanted to address challenges most learners are facing in institutions of higher learning.

He said: "Government, through the students' loans facility, is pumping in K12 billion this year alone into university



Students pose with a dummy cheque

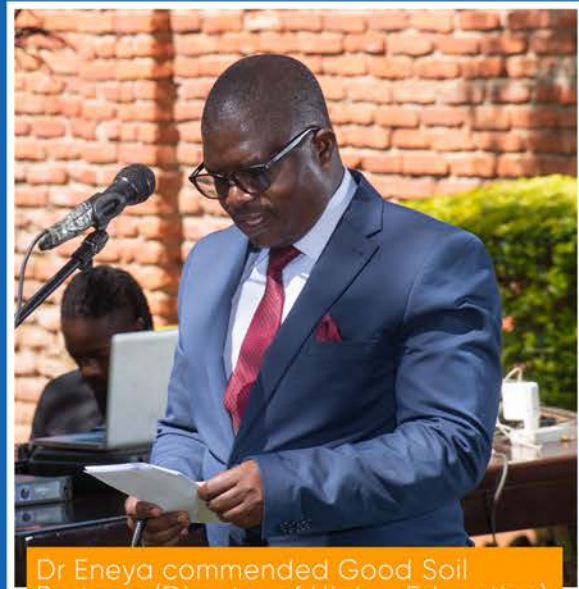
students' loan.

"But that is not even enough. What it means is that there are a lot of learners left out. This is why we have come in to assist."

Ministry of Education director of higher education Levis Eneya hailed Good Soil Partners for the support.

He appealed to other well-wishers to support needy students in colleges and universities.

Angella Nkhoma, a fourth year student at Kamuzu University of Health Sciences, said without the support, she would have withdrawn from school.■



Dr Eneya commended Good Soil Partners (Director of Higher Education)

"Without the support I would have withdrawn from school"

-Angella Nkhoma

Goodsoil Partners was featured in the award winning national newspaper

- **The Nation**

GOOD SOIL PARTNERS HOLDS 2022 SCHOLARSHIP SUMMIT



In October 2022 Good Soil partners organized an annual scholarship summit. Steve shared on leadership insights, Elton shared on Academic Excellence, Wambula shared on relationships, Joseph addressed students on Character, purpose and Building strong foundations in life and Chifuniro facilitated a session on entrepreneurship. The objectives of the sessions were to unlock the entrepreneurial & Leadership spirit among GSP Scholars. The facilitators challenged the students on the need to be productive by searching for opportunities other than waiting for someone to do things for them. It was also about equipping current scholars with tips on how they can balance their lives so that they achieve academic success. For example, balancing their lives in the following areas; health, finances, knowledge, relationships and spiritual lives.

A group photo of students and GSP staff after the summit.



Elton Chingapa facilitating during the scholarship summit.

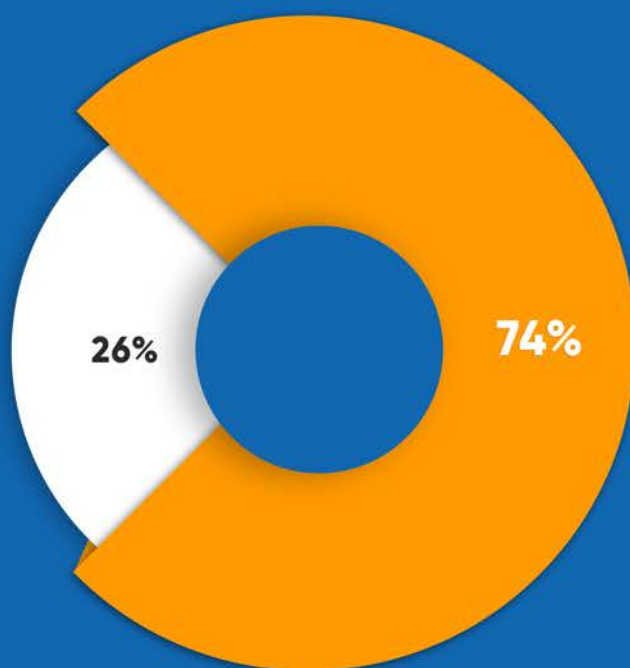


Photo credit Precious Saidi

EDUCATION SCHOLARSHIP EXPENDITURE SUMMARY



In the financial year 2022 GSP offered scholarship support to secondary school and college students. The scholarship expenditure amounted to MWK 18,562,701 with 74% supporting the college students and 26% supporting the secondary school students in paying for their tuition fees, accommodation support, examination fees as well as school supplies such as school bags.



**COLLEGE STUDENTS
EXPENDITURE**



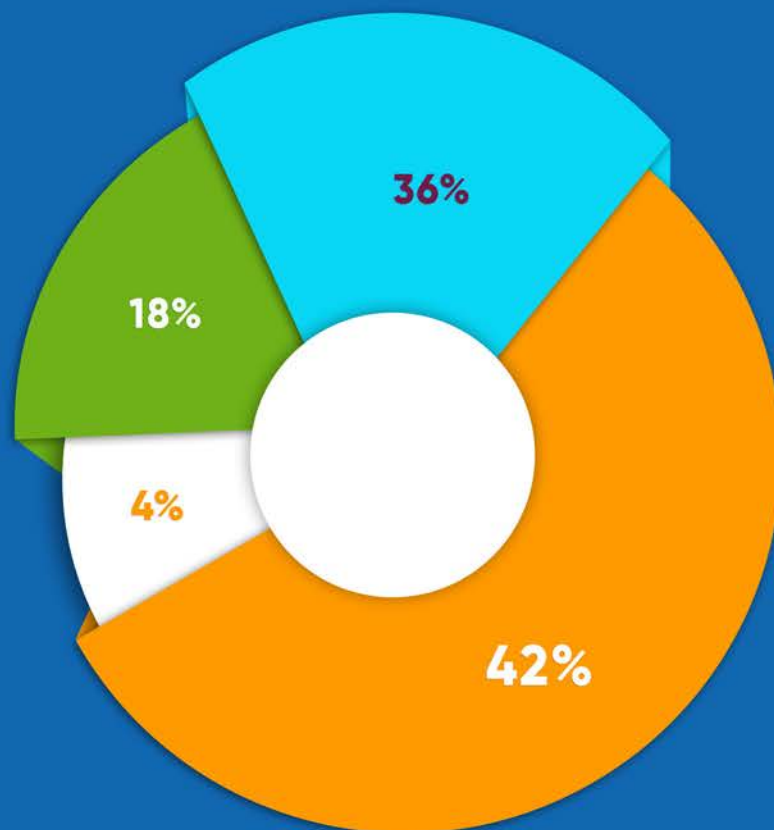
**SECONDARY SCHOOL
STUDENTS EXPENDITURE**



EXPENDITURE BREAKDOWN FOR COLLEGE STUDENTS



Out of the 74% funding that was utilized to support college students 42% (5,702,000.00) supported students tuition fees in different public universities, 36% (4,951,251.00) was utilized to support GSP scholars with Computers for their education with 18% (2,534,250.00) and 4% (567,000) going to school supplies and accommodation respectively.



STUDENT TUITION FEES

STUDENT COMPUTERS

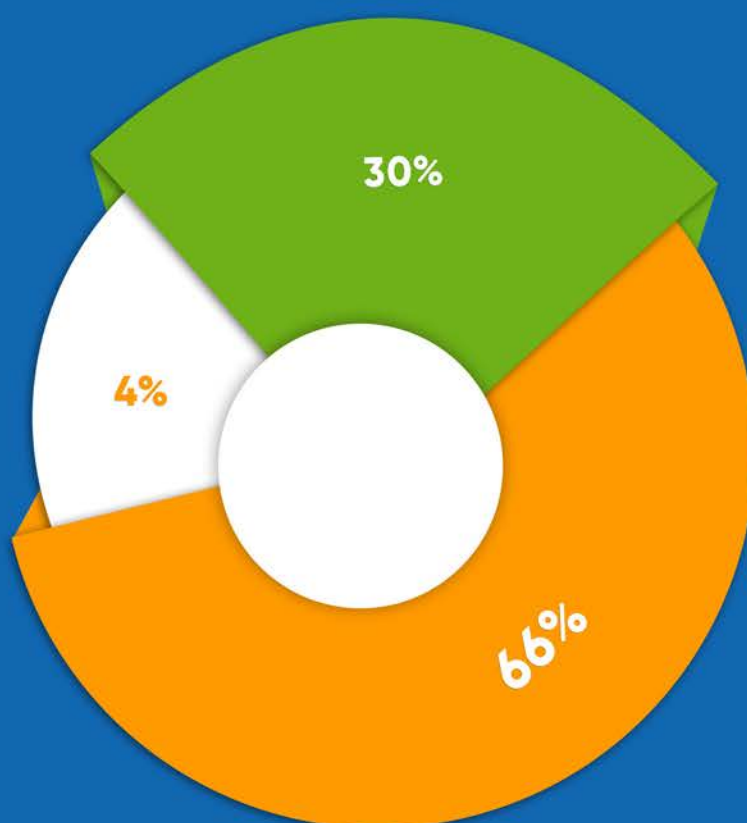
STUDENT SCHOOL SUPPLIES

ACCOMMODATION

EXPENDITURE BREAKDOWN FOR SECONDARY SCHOOL SCHOLARSHIP SUPPORT



Out of the 26% funds which were utilized in supporting the secondary school scholarships, 66% (3,271,000.00) was used to pay for student's tuition fees with 30% (1,491,200.00) and 4% (178,090.00) supporting the GSP scholars' summit and examination fees respectively.



STUDENT TUITION FEES

SCHOLARS SUMMIT

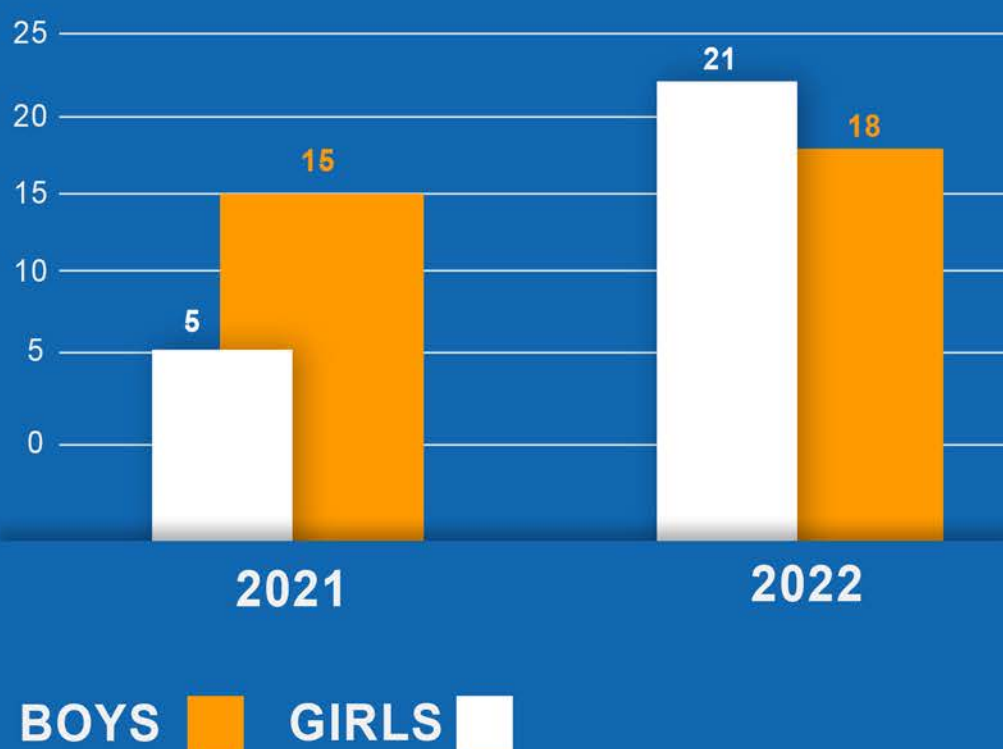
EXAMINATION FEES



EDUCATION SCHOLARSHIP 2021-2022



In 2022 Good Soil Partners supported 39 students (21 Girls) with Education scholarships as compared to 2021 where GSP awarded scholarships for 20 students of which 5 were girls and 15 were boys. The year 2022 saw our scholarship program expand to 39 students of which 21 were girls and 18 were boys.





UNIVERSITIES & COLLEGES HOST GSP IN PUBLIC LECTURES



Chifuniro Kandaya delivering a Public Lecture at Lilongwe Training Teachers College.

In 2022, Good Soil Partners collaborated with colleges and universities in conducting public lectures on the subject of entrepreneurship and leadership. Throughout the public lectures, the consistent message was on a need for students to embrace value based Leadership and entrepreneurial spirit so that they can effectively contribute to the social economic development of their communities. Some institutions that hosted GSP's public lectures include; Lilongwe Training Teachers College, Emmanuel University and Pentecostal Life University.



A Public Lecture session in progress at Emmanuel Christian University.

Outcome of Public Lectures

- ◆ Increased visibility of GSP
- ◆ Enrollment of students in GAME membership
- ◆ Interest to enroll in Biblical Entrepreneurship programs

GOOD SOIL PARTNERS USA BOARD VISIT MALAWI



It has always been a blessing to have USA Board Members around Malawi, they always pour out the best to the team in building their capacity at different levels of their engagements in line with the Mission & Vision of Good Soil Partners. Dean, Linda, Steve & Cindy while in Malawi they have worked so hard engaging staff, GSP Scholars, Public & Private stakeholders so that the Mission and Vision of GSP receive the support it deserves. USA Board members have done all they can in terms of building relationships, supporting partnerships & networking and even spiritual support to the body of Christ in Malawi and in 2022. Mr Dean Eggert preached a powerful sermon at Chikuliti CCAP Congregation where he focused on the parable of the debtors from Luke 7:36-50 and changed Malawians gathered at this congregation to ask themselves a number of questions including -Why did I invite Jesus into my heart? Was it merely idle curiosity; or do I want a genuine relationship with Jesus?. At the end of the year 2022, Mr Stven Mwase visited the Malawi Team and encouraged the team to be proactive not only in Construction projects but also general operations. The Malawi team has always been grateful for the generosity & sacrifice made by USA Board Members.

Steve Mwase(right) with Wambula Saka during his visit at the project site





US Board Members in Malawi



Mr. Dean Eggert was given an honor to preach at Chikuluti CCAP



GSP's CONSTRUCTION WORKS

Min Dream Centre Construction progress

We are excited to see the progress of the Min Dream center construction project. The program of works for this project indicates that it will be completed in March 2023. It will be a big milestone in the history of GSP to launch this centre. We believe that The Dream Center is a catalyst for building an entrepreneurial culture and leadership spirit for Malawi's young population. The Dream Center will be the first building in Malawi to host amenities that create an appetite for people and organizations to invest in programs that enhance their leadership skills at all levels. Currently, leadership at all levels is a ticking bomb, being characterized by ethical decay that is oppressing any effort to decolonize poverty and unleash people into freedom. The Dream Center is more than a building. It is a rescue plan for restoring the logic of leadership at all levels of society. The Dream center is a beacon of the GSP legacy. It is a symbol of the intended multigenerational impact of the GSP vision.



Construction of the Min Dream Center in progress

GSP's CONSTRUCTION WORKS



Road Construction

GSP access roads are under construction and we needed to upgrade the roads from the Tarmac to GSP site and provide access roads within the GSP Land so that our driving is easy and provide the drainage considering that the topography of the land demanded a provision of water ways.



Road construction
in progress



ENGAGEMENTS WITH ELECTRICAL CONTRACTOR



In 2022 we engaged an Electrical Contractor who managed to install 350KVA Transformer. In today's world of technology, we use a number of gadgets and appliances in our day-to-day activities. Therefore, installing a transformer is important, so, they work well and get the right amount of power supply. It is against this background that we thought of installing a transformer at GSP land site. We are excited that Electricity Supply Corporation of Malawi (ESCOM) Commissioned the transformer and needed it to keep working and supply the proper amount of power.



Photo by Precious Saidi

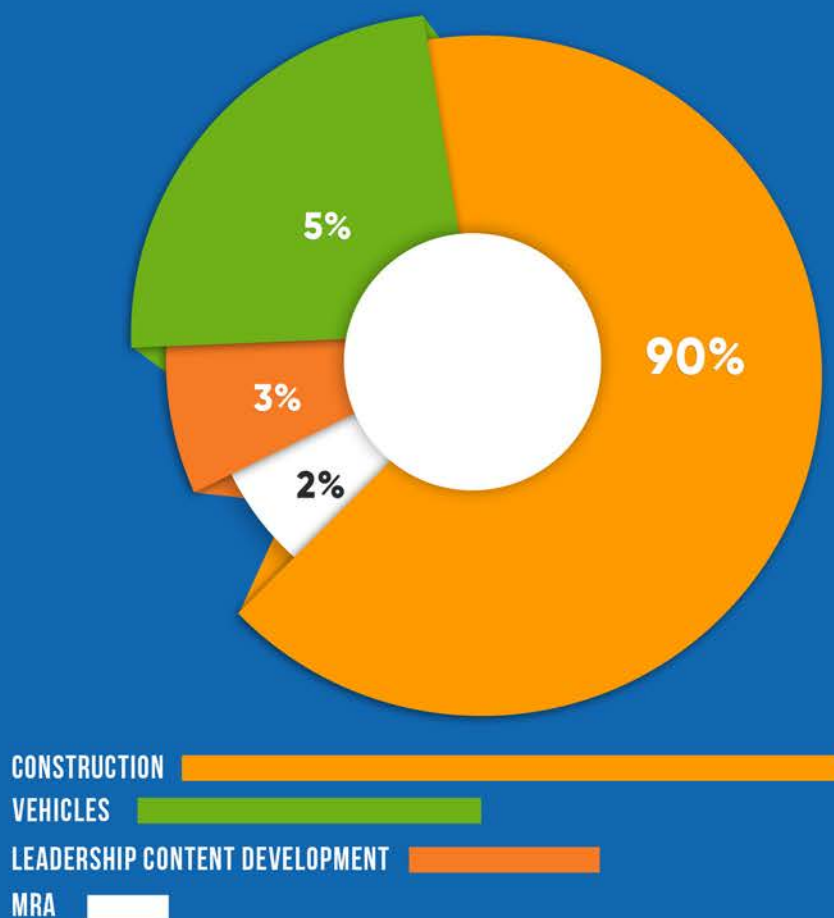
GSP FINANCES



PROJECT EXPENDITURE SUMMARY

2022 financial, GSP used MWK 541 780 437.07. Our calculations indicate that 90% (MWK 485,249,213.84) funded Min Dream Centre construction and electrical installation at the GSP site, While 5% (MWK 26,309,355.00) funded the purchase of operational vehicles (Toyota Hilux-Truck & Toyota Axio-Saloon) to support supervision of the land site construction projects. 3 % (MWK 18,539,484.98) funded the development of leadership content which was done by Transformational Leadership Solutions and the 2% (MWK 11,682,383.25) was paid to Malawi Revenue Authority (MRA) as part of withholding tax payments on all financial transactions.

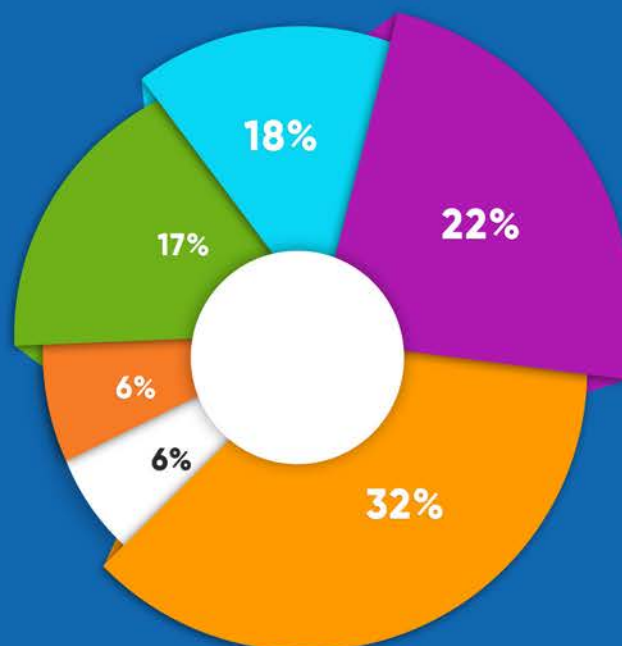
PROJECT ACCOUNT EXPENDITURE SUMMARY



CONSTRUCTION EXPENDITURE BREAKDOWN



Construction at GSP land site was our major project in the financial year 2022, As such 90% (MWK 485,249,213.84) funded the construction of Mini Dream Center, Upgrading the Road, Fencing, guard room construction, Electrical Power installation, Construction Advance payment and Construction consultant fees. We had initially paid the contractor an advance payment of MWK 197,061,625.26 on both the Mini dream center construction and upgrading access road construction of which 20% (MWK 39,899,537.28) has been recovered making the advance to contribute to 32% (MWK 157,202,087.98) of the total funds being spend towards construction. We paid Mercury construction company 22% (MWK 105,768,806.75) on the construction of access roads at the land site and 18% (MWK 87,077,331.94) funded the construction of the Mini Dream Center. Additionally 17% (MWK 80,714,295.28) supported the construction of the fence around the GSP land and the guard office. Finally, Electrical Power installation and construction consultant fees were at 5% (MWK 27,044,416.89) and 6% (MWK 27,442,275.00) respectively.





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